

Dental PayDay Blueprint Agenda

March 20 - 21, 2026

Loews Kansas City Hotel | 1515 Wyandotte St, Kansas City, MO 64108



DENTAL
PAYDAY

Friday, March 20th

**7:30am -
8:30am** **Breakfast & Registration**
Arrival and informal networking

**8:30am -
10:00am** **The Dental PayDay Decision**
Avi Weisfogel
Reframing value creation and what actually drives liquidity events

**10:00am -
10:30am** **Break**

**10:30am -
12:00pm** **DSO State of the Union**
Dr. Alex Giannini
What buyers are prioritizing right now and how the market is shifting

**12:00pm -
1:00pm** **Lunch**

**1:00pm -
3:00pm** **DSO Readiness Workshop**
Chris McClure & Blair Headley
What practices must look like before a Dental PayDay is possible

**3:00pm -
3:30pm** **Break**

**3:30pm -
5:00pm** **Inside the Deal Room**
Dental PayDay Panel
Live panel and audience Q&A with active DSO operators

**5:00pm -
6:00pm** **Cocktail Reception**
Off-the-record conversations and peer connection

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Saturday, March 21st

**7:30am -
8:30am** Breakfast & Registration

**8:30am -
9:30am** **Timelines & Next Steps**
Blair Headley
What to expect and how Dental PayDays realistically unfold

**9:30am -
11:00am** **Individual P&L Reviews**
Avi Weisfogel, Chris McClure, & Blair Headley
One-on-one review of your numbers and readiness

End of Event