

Dental PayDay Blueprint Agenda

March 20 - 21, 2026

Loews Kansas City Hotel | 1515 Wyandotte St, Kansas City, MO 64108



Friday, March 20th

**7:30am -
8:30am**

Breakfast & Registration

Arrival and informal networking

**8:30am -
10:00am**

The Dental PayDay Decision

Avi Weisfogel

Reframing value creation and what actually drives liquidity events

**10:00am -
10:30am**

Break

**10:30am -
12:00pm**

DSO State of the Union

Dr. Alex Giannini

What buyers are prioritizing right now and how the market is shifting

**12:00pm -
1:00pm**

Lunch

**1:00pm -
3:00pm**

DSO Readiness Workshop

Chris McClure & Blair Headley

What practices must look like before a Dental PayDay is possible

**3:00pm -
3:30pm**

Break

**3:30pm -
5:00pm**

Inside the Deal Room

Dental PayDay Panel

Live panel and audience Q&A with active DSO operators

**5:00pm -
6:00pm**

Cocktail Reception

Off-the-record conversations and peer connection

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Saturday, March 21st

7:30am - 8:30am

Breakfast & Registration

8:30am - 9:30am	<div><div>Timelines & Next Steps</div><div>Blair Headley</div><div>What to expect and how Dental PayDays realistically unfold</div></div>
9:30am - 11:00am	<div><div>Individual P&L Reviews</div><div>Avi Weisfogel, Chris McClure, & Blair Headley</div><div>One-on-one review of your numbers and readiness</div></div>

End of Event